

Message Text

UNCLASSIFIED

PAGE 01 STUTTG 00439 161558Z

ACTION COME-00

INFO OCT-01 EUR-12 ISO-00 EB-08 /021 W

-----170209Z 061825 /20

R 161545Z MAR 77

FM AMCONSUL STUTTGART

TO SECSTATE WASHDC 3436

UNCLAS STUTTGART 439

FOR COMMERCE/DIBA, ATTN: OFFICE OF EXPORT DEVELOPMENT

E.O 11652: N.A.

TAGS: BTRA, GW

SUBJ: FOREIGN BUYER PROGRAM: DR. BERKHAN OF DESAGA HEIDELBERG

VISITING FASEB CHICAGO, APRIL 4-8, 1977

REF: 74 STATE A-3692

CONGEN STUTTGART HAS BEEN NOTIFIED THAT DR. BERKHAN OF THE DESAGA COMPANY IN HEIDELBERG IS PLANNING TO ATTEND THE FEDERATION OF AMERICAN SOCIETIES FOR EXPERIMENTAL BIOLOGY (FASEB) IN CHICAGO IN APRIL THIS YEAR. IN ORDER THAT HIS VISIT RECEIVES PROMOTION UNDER THE FOREIGN BUYER PROGRAM, THE FOLLOWING DATA IS SUBMITTED:

QL NAME, COMPANY AND TITLE: DR. BERKHAN, SALES MANAGER OF DESAGA GMBH, P.O.B. 10169, D-6900 HEIDELBERG, GERMANY
A MANUFACTURER AND DISTRIBUTOR OF CHROMATOGRAPHY, ELECTROPHORESIS, AND LABORATORY EQUIPMENT.

2) REASON OF VISIT: VISIT FASEB AND CONTACTING US COMPANIES INTERESTED IN FINDING SALES REPRESENTATIVE AND DISTRIBUTOR FOR GERMAN AND EUROPEAN MARKET

3) DESCRIPTION OF MERCHANDISE SOUGHT: CHROMATOGRAPHY, ELECTROPHORESIS, AND LABORATORY EQUIPMENT.

4) POTENTIAL PURCHASES: GATHERING INFORMATION FOR POSSIBLE REPRESENTATION/DISTRIBUTORSHIP AND FUTURE PURCHASES

5) ITINERARY: APRIL 4-8, 1977: WATERTOWER HYATT HOUSE, 800 N. MICHIGAN AVE., CHICAGO, ILL. 60611.

UNCLASSIFIED

UNCLASSIFIED

PAGE 02 STUTTG 00439 161558Z

CAN ALSO BE REACHED AT THE BOOTH OF BRINKMAN INSTRUMENTS AT THE FASEB, SINCE DESAGA AND BRINKMAN ARE REPRESENTING ONE ANOTHER.

6) ACTION REQUESTED: CHICAGO DOC FIELD OFFICE ARRANGE APPROPRIATE CONTACTS AND APPOINTMENTS FOR DR. BERKHAN, AND INFORM CONGEN STUTTGART OF PROPOSED SCHEDULE FOR CONFIRMATION WITH DR. BERKHAN.

JENKINS

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 16-Mar-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977STUTT00439
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770091-0154
Format: TEL
From: STUTTGART
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770354/aaaabuyx.tel
Line Count: 63
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: a2ce09b7-c288-dd11-92da-001cc4696bcc
Office: ACTION COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 74 STATE A-3692
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 07-Oct-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3091034
Secure: OPEN
Status: NATIVE
Subject: FOREIGN BUYER PROGRAM: DR. BERKHAN OF DESAGA HEIDELBERG VISITING FASEB CHICAGO, APRIL 4-8, 1977
TAGS: BTRA, GE
To: STATE
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/a2ce09b7-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009